



# **Nexus Questionnaire**

15-31-101 MCA and ARM 42.26.501

• •	r Public Law 86-272 when completing this questionnaire.
Did your company receive a letter from the Department of Reven  Yes Letter ID Department of Revenue Rep	<u> </u>
For what tax periods are you completing this NEXUS questionnai	
Part I. Entity Information	
Legal Name of Business	Contact Person
Doing Business As Name	Contact Phone
Street Address	Contact Email
City/State/ZIP	Business Web Address
Federal Employer Identification Number	Date of Formation/Incorporation    MMDDYYYYY   State or Country of Formation/Incorporation
Montana Secretary of State ID Number	Period End Date  Date Business Began Activity in MT*  MMDDYYYYY
Organization Type (mark one)  a.	Federal Tax Return Type (mark one)  a.  Form 1120
* If you have not yet begun to do business in Montana, please state so and answer the  Part II. Overall Business Information	e rest of the questionnaire according to how the company plans to do business in Montana.
Explain the nature of your overall business and give a description.	
2. Please indicate all applicable business categories. If you don	
Airline Franchise	Telecommunications
☐ Broadcasting ☐ Oil and Gas ☐	Trucking
Construction Railroad	Other (Specify)
☐ Financial Institution ☐ Service Provider	

3.	st all the states in which you conduct business activities
4.	atus of your business, (mark one box).
	Active Dormant Dissolved Non Survivor of Merger Other (Specify)
5.	re you the survivor of a merger with another business that was formerly a Montana taxpayer?
	yes, provide the date of the merger, and the name and FEIN of the surviving and non-surviving businesses.
	Date Survivor's Name FEIN
	Non-Surviving Business Name FEIN
6.	the past 5 years, did the business have any unrelated business income reportable on Federal Form 990-T?  Yes
7.	nter the net income (before net operating loss and special deductions, i.e., Line 28) on your federal tax return for the last five years.
	Tax Year End Date Net Income
	MMDDYYYY \$
yea	ver all the following questions as they relate to the business's activities in Montana during the past five s. Space is provided on the last page of the questionnaire for detailed explanation of all "Yes" answers.
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5.	Have you or a r	elated entity ev	er filed any other	tax returns in Montana	(for example, withholding, lod	ging, liquor, etc.)? 🏻 Yes 🚨 No
	a. If yes, provi	de the type of r	return, and name	e and FEIN under whicl	h the return was filed (includ	e additional pages if needed).
	Туре	Name		FEIN		
	Туре	Name		FEIN		
	Туре	Name		FEIN		
				ding returns in Montana ties of employees.	, please provide a brief desc	ription of position, nature and
6.					e, the Department of Labor a	and Industry ax, etc.)?
	If yes, provi	de the state ag	ency, and name	and FEIN under which	the business is registered (i	nclude additional pages if needed
	Agency	Name		FEIN		
	Agency	Name		FEIN		
	Agency	Name		FEIN		
7.	Are you a partr	ner in a partner	ship which has	operations, conducts bu	usiness or owns property in I	Montana? Yes No
					Montana (include additional լ	
	Name	FEIN				
Da					her clarification on thi	s section)
		• •	r the last five yea			3 30001011)
		-				
		ar End Date	-	vhere Sales/Receipts	Total Montana Sales/R	
	a.  M M D	DYYYY	\$		\$	
	b.   M   M   D	DYYYY	\$		\$	
	c. MMD	DYYYY	\$		\$	
	d. MMD	DYYYY	\$		\$	
	e. MMD	DYYYY	\$		\$	
1.	Did you derive franchise fees,	any type of inc royalties, licen	come from sourcesing fees, etc.)?	es located in Montana	(sales/receipts, fees for serv	
	If yes, please s	specify and ans	wer questions a	ı-d below.		
	a. Do you solid	cit the sales/red	ceipts of tangible	e personal or real prope	erty in Montana?	Yes No
	b. Do you solicit sales/receipts of services or intangible property in Montana?			Yes No		
	c. Do you provide services in Montana?			Yes No		
	d. Did you sell real or intangible property?					Yes No
2.		an explanation	n of how sales/re	eceipts are made in Mo	ntana.	
•						
3.						? Yes No
	If yes, list the s	state(s)				

4.	Are you or any related entities involved in offering vehicle loans, per mortgages, or credit cards to Montana residents?	rsonal loans,	🔲 Yes	□ No	
	If yes, provide the name and FEIN of those companies and brief de				
5.	How do your customers in Montana usually transmit their purchase	order to your business?			
	a. By mail?		<b>1</b> Yes	□ No	
	b. Through your representative?		<b>1</b> Yes	□ No	
	c. By website/email?		<b>1</b> Yes	□ No	
	d. Other? (specify)				
6.	Do you or any related entities sell products into Montana via catalog	g sales/receipts or internet sales/receipts?	<b>1</b> Yes	□ No	
7.	Do you provide services as a professional service provider (such as	s a law firm, accounting firm, etc.) in Montana	ı? 🔲 Yes	□ No	
8.	Do you engage in any franchise operations in Montana?		🗖 Yes	□ No	
9.	Do you license computer software for use in Montana?		🗖 Yes	☐ No	
10	. Do you receive payments for the use of trademarks or trade names	in Montana?	🗖 Yes	☐ No	
11.	Do you receive royalty payments and/or receipts from other intangib	oles in Montana?	🗖 Yes	□ No	
Pa	ırt V. Property				
En	ter the value of your property for the last five years.				
	Tax Year End Date Total Everywhere Property	Total Montana Property			
	a. MMDDYYYY \$				
	b. MMDDYYYY \$				
	c. MMDDYYYY \$				
		\$			
	Ψ	- Φ _ \$			
1	Do you now have, or did you at any time have, the following:	_ \$			
1.	a. an office in Montana?		Пусс	Пио	
	b. an agency in Montana?				
	c. a warehouse in Montana?				
	d. another place of business in Montana?				
	e. If yes to any of the above, provide the location, dates, and nature				
2.	Do you or an related entity hold title, or have you or a related entity ever				
۷.	located or used in Montana? (such as merchandise inventory, motor veh		<b>1</b> Yes	□ No	
	If yes, provide the locations and dates				
	a. In whose name was the property licensed or listed for tax purposes? (Include additional pages if needed.)				
	Name				
3.	Do you or any related entity lease or rent (or has it in the past leased or rented) any tangible property or real property located				
	and/or used in Montana (such as warehouse space, motor vehicles, office space, industrial equipment, etc.)? 🗖 Yes				
	If yes, provide the locations and dates				
	a. In what name was the property licensed or listed for tax purpose	s? (Include additional pages if needed.)			
	Name				
4.	Have you licensed intangible rights for use in Montana or sold real p	property, services, or intangibles in Montana?	?	☐ No	
	If yes, provide the location, dates, and description of property, service				
5.	Do you now have, or have you ever had, consigned inventory in Mo	ontana?	🗖 Yes	☐ No	
6.	Did title to any property, located in Montana, remain with you until the	ne contract price was fully paid?	🗖 Yes	☐ No	

7.	Do you maintain a security interest in any products sold or located in Montana?	🗖 Yes	☐ No
8.	Do you have title to goods present in Montana on trial or approval?		□ No
9.	Do you have, or have you ever had, company-owned advertising material in Montana?		☐ No
10.	. Do you pick up damaged or returned merchandise in Montana from customers in this state?		□ No
11.	Were any contracts ever executed by you in Montana?		□ No
	If yes, provide the location, dates and value of contracts.		
12.	. Do you contract for the use or right to use any research facility situated in Montana?		☐ No
	. Do you have contracts with third parties to build, install, repair, or service equipment or products in Montana?		
14.	. Do you provide intrastate or interstate communication service or equipment to Montana businesses or resider	nts?. 🗖 Yes	☐ No
15.	. Do you have a distribution center located in Montana?		☐ No
16.	. Do you operate a mobile store in Montana?	Yes	☐ No
17.	. Do you provide representatives or booths at trade shows in Montana?		☐ No
Pa	art VI. Payroll		
Ent	ter amount of payroll for the last five years		
	Tax Year End Date Total Everywhere Payroll Total Montana Payroll		
	a. MMDDYYYY \$ \$		
	b. MMDDYYYY \$ \$		
	c. MMDDYYYY \$\$		
	d. MMDDYYYY \$\$		
	e. MMDDYYYY \$ \$\$		
1.	Do you have any employees in the state of Montana?		□ No
2.	Does or did you have any employees or other representatives (resident or non-resident) who		
	a. solicit receipts in Montana?		☐ No
	b. perform services in Montana?		☐ No
	c. perform any other activities or otherwise act on your behalf in Montana?		☐ No
	d. work in states other than Montana?		□ No
	If yes, provide the approximate percentage of their time in Montana%		
	e. received any salaries, wages, fees, or commissions?		☐ No
	f. are Montana residents and did not perform any work in the state of Montana?		☐ No
	g. have a base of operations in another state, but whose duties include occasional calls upon customers or clients in Montana?		□ No
	h. If yes to any of the above, provide the name, address, relationship, territory covered, and a description of p scope of duties and principal accountabilities.	osition, natur	e, and
3.	Do you have a standard form or written agreement with employees in Montana?	Yes	□ No
	If yes, provide a copy for our review.		5

4.	Do	o or did you use an independent contractor in Montana?	🔲 Y	es/	☐ No
	a.	Does the independent contractor represent any other businesses?	🗖 Y	⁄es	$\square$ No
	b.	Does the independent contractor have to obtain your business' permission to represent another business?	🗖 Y	⁄es	$\square$ No
5.	Do :	you compensate such representatives or employees by			
	a.	straight commission?	🔲 Y	es/	□ No
	b.	salary plus commission?	🔲 Y	⁄es	☐ No
	c.	expense account?	🔲 Y	⁄es	☐ No
	d.	other? (specify)			
6. I	Do	employees or representatives maintain			
	a.	an in-home office in Montana?	🔲 Y	⁄es	☐ No
		(An office is considered in-home if it is located within the residence of the employee or representative.)			
	b.	an office other than an in-home office in Montana?	🗖 Y	es/	☐ No
	C.	If yes to questions 6(a) or 6(b) answer the following questions.			
		Do your employees or representatives:			
		i. List it as a business address?	<b>-</b> 1	es/	☐ No
		ii. Receive business calls?	<b>-</b> 1	es/	☐ No
		iii. Store inventory?	<b>-</b> 1	es/	☐ No
		If yes, provide the cost of inventory			
		iv. Store samples there?	<b>–</b> 1	⁄es	☐ No
		If yes, provide the cost of samples			
		v. Use office equipment (computer, typewriter, furniture, etc.) supplied by the business?	<b>–</b> 1	⁄es	☐ No
		If yes, provide the cost of equipment in Montana			
		vi. Receive any office expense reimbursement from the business?			
		vii. Maintain books or records for the business?	<b>-</b> 1	es/	☐ No
		viii. Use the office for any purpose other than soliciting and receiving order from customers or for transporting orders outside of Montana for acceptance or rejection by the business?	🗖 Y	⁄es	□ No
7.	Do	o employees or representatives engage in any of the following:			
	a.	Receive purchase orders when contacting customers?	🔲 Y	⁄es	☐ No
		If yes, do they have authority to approve or reject the order?	🔲 Y	⁄es	☐ No
	b.	Accept or secure deposits or down payments?	🔲 Y	es/	□ No
	C.	Investigate or approve credit?	🔲 Y	es/	☐ No
	d.	Make on-the-spot sales/receipts of any items carried by them?	🔲 Y	⁄es	☐ No
	e.	Collect installments and/or delinquent accounts?	🔲 Y	⁄es	☐ No
	f.	Repossess the business' products?	🔲 Y	⁄es	☐ No
	g.	Authorize credits, warranty adjustments or repairs?	🗖 Y	/es	☐ No
	h.	Accept damaged or returned merchandise from customers?	🔲 Y	⁄es	☐ No
		If yes, do the employees or representatives resell the merchandise to other customers?			
	i.	Make adjustments for returned or damaged merchandise?	🗖 Y	⁄es	□ No
	j.	Handle complaints, troubleshoot, or give advice other than transferring to headquarters?	🗖 Y	⁄es	□ No
	k.	Periodically or occasionally service or repair equipment or property of your customers?	🗖 Y	es/	□ No
	I.	Perform any installation or construction work?	🗖 Y	⁄es	☐ No
	m.	. Supervise installation of business' products?	🗖 Y	⁄es	□ No
	n.	Check inventories of customers or distributors in Montana?	🗖 N	/es	☐ No

	o. Inspect or have the right to inspect the marketing of your products or any use of your trademarks or tradenames?	🔲	Yes	☐ No
	p. Plan dealer promotions?		Yes	☐ No
	q. Arrange cooperative advertising agreements with customers?	🗆	Yes	☐ No
	r. Investigate, recommend, or appoint potential dealers, agents, or distributors of the business?		Yes	☐ No
	s. Call on dealer's customers accompanied by dealer's salesmen?	🗖	Yes	☐ No
	t. Hire, train or supervise personnel?	🗖	Yes	☐ No
	u. Conduct lectures, films, promoting or demonstrating business' products or service, etc., to a final consumer? .	🗖	Yes	☐ No
	v. Conduct training courses or schools for your customers, agents, distributors, etc.?	🗖	Yes	☐ No
	w. Hold meetings?	🗖	Yes	☐ No
	If yes , explain in detail the circumstances, how often the meetings are held and who attends the meetings			
	x. Perform engineering, consulting or design functions?	🗆	Yes	□ No
	y. Provide receipts or service manuals to customers, distributors, agents, etc.?	🗖	Yes	☐ No
	z. Sell, or represent, other lines of merchandise besides yours?	🗖	Yes	☐ No
	If yes, explain in detail.			
	aa. Engage in any other activities not fully explained by the above questions?	🗖	Yes	☐ No
	If yes, explain in detail.			
Pa	art VII. Other Questions			
1.	Do you maintain a bank account in a bank located in Montana?	🗖	Yes	□ No
	Do you do any localized advertising (cooperative or otherwise) in Montana?			
	If yes, provide the advertising media used			
3.	Do you reserve the right to inspect the customer's facilities or the products after delivery?	🗖	Yes	□ No
	Do you ever submit bids to potential customers in Montana in which you offer to sell goods or services based upon conditions specified therein?			
5.	Do you maintain a sample or display room for more than fourteen (14) days at any one location within Montana during the year?	🗆	Yes	□ No
6.	Do you have a toll-free telephone number available for use by Montana residents?		Yes	☐ No
	If yes, please provide.			
Pa	art VIII. Industry Specific			
1.	Do you provide freight carrying services?		Yes	☐ No
	If yes, provide a detailed explanation of the miles traveled in Montana, the trips made into Montana, and the number of pickups and deliveries made in Montana for each year.			
2.	Do you or a related entity own an interest in mineral rights in Montana, including interests in coal, oil, or natural gas?	🗆	Yes	□ No
3.	Do you engage in telecommunication activities within Montana?	🗖	Yes	☐ No
	If yes, please answer the following questions.			
	a. Do you rent or own any property, capacity on cell towers, or any fiber-optics?	🗖	Yes	☐ No
	b. Own or operate any call centers within the state of Montana?	🗖	Yes	☐ No
	c. Offer call services to Montana residents either directly, or through a third party?	🗖	Yes	☐ No
	d. Charge Montana residents for your services? (either on a call-by-call basis, or lump sum basis)	🗖	Yes	☐ No

4.	Were you or a related entity involved in a clinical trial, or observational study within Montana?	🔲 Yes	☐ No
	If yes, please answer the following questions.		
	a. What were the dates of the clinical trial(s)/observational study(ies)?		
	b. What was your role in the clinical trial(s)/observational study(ies)?		
5.	Do you engage in railroad activity within Montana?	🗖 Yes	☐ No
	If yes, please answer the following questions.		
	Do you own or lease railcars used or located in Montana during the last 5 years?	🗖 Yes	☐ No
	Do you own or lease railcars that were temporarily used by another railroad in Montana in the last 5 years?	🗖 Yes	☐ No
6.	Do you engage in airline activities within Montana?	🗖 Yes	☐ No
	If yes, please answer the following questions.		
	Do you participate in an interchange program with another participating airline where owned or rented aircraft is exchanged with other airlines?	🗖 Yes	□ No
	b. Do you have flights that originate, or land in the state of Montana?		
	If yes, did you own the aircraft, and employ the crew?		
7.			
	If yes, please answer the following questions.		
	a. Do you have any rented studio space or equipment?	🗖 Yes	□ No
	b. Do you use the "audience factor" for calculating subscribers for tax purposes?		
8.			
	If yes, please answer the following questions.		
	a. Do you provide loans secured by real property located in the state of Montana?	🗖 Yes	□ No
	b. Do you provide loans not secured by real property to Montana residents?		
	c. Do you sell loans to other institutions?	🗖 Yes	☐ No
	d. Do you collect card issuer's reimbursement fees?	🗖 Yes	☐ No
	e. Do you collect fees from merchant discount on either credit card or debit card sales made in the state of Montana?	🔲 Yes	☐ No
	f. Do you collect sales/receipts from Montana ATM fees?	🗖 Yes	☐ No
	g. Do you collect sales/receipts from fees charged to a card holder if their billing address is in Montana?	🗖 Yes	☐ No
	h. Do you collect loan servicing fees for loans with real property in the state of Montana, or loans to Montana residents?	🗖 Yes	☐ No
	i. Do you have sales/receipts from the financial institution's investment assets and activity?	🗖 Yes	☐ No
9.	Do you engage in construction services within Montana?	<b>1</b> Yes	☐ No
	If yes, please answer the following questions.		
	a. Do you have any contracts in the state of Montana that are longer than one year?	🗖 Yes	☐ No
	b. Do you rent any equipment specifically to complete a Montana contract?	🗖 Yes	☐ No
	c. Do you, or have you, hire(d) Montana employees to complete construction contracts?	🗖 Yes	☐ No
	d. If yes to any of the above, provide the name, site address, job title, description of position, nature and scope of principal accountabilities for these employees		and

nclude any other information that may be useful in d	were answered yes. Refer to questions answered by part and number. In addition determining if your business has a filing requirement in Montana. If the space
provided is not sufficient, please include additional pa	ages with references to applicable questions.
declare, under the penalty of false swearing, that the statements is, to the best of my knowledge, true, cor	ne information provided in this questionnaire and any accompanying schedules ar rrect and complete.
Signature of Officer	Title
Written Name	Date

#### Form NEXUS

What is the purpose of this form? We use this form to determine whether your Montana activities require you to file a Montana tax return and pay any applicable tax.

What is Public Law 86-272? The federal Interstate Income Act of 1959, also known as Public Law 86-272, prevents a state from imposing an income tax on income derived within the state from interstate commerce if the only business activity within the state is the solicitation of orders for tangible personal property, provided that the orders are approved and filled outside the state. For a state to tax income earned in interstate commerce, it must be able to show a connection – or nexus – between the state and the activities from which the income is derived.

To be exempt from taxation under the protection of Public Law 86-272, a business's activities within Montana must be limited to the solicitation of orders within the state, the orders must be sent outside Montana for approval or rejection, and approved orders must be filled by shipment or delivery from a point outside Montana.

Please note that any Montana sales that are under the protection of Public Law 86-272 remain subject to the throw out rules. These rules apply if a state does not have jurisdiction to impose its net income tax upon the income derived from those sales.

For additional information regarding Public Law 86-272, please refer to sections <u>42.26.501 through 42.26.511</u>, Administrative Rules of Montana.

**Please note:** If your activities in the state are not the sale of tangible personal property, you are not protected under the provisions of Public Law 86-272.

#### Instructions

Please do not simply assert the lack of nexus under Public Law 86-272 when completing the questionnaire.

We ask that those who are most familiar with the activities associated with each question complete and sign the questionnaire.

If you answer "Yes" to any question on this form, include an explanation along with any other applicable information in the space provided on the last page. Number each explanation to agree with the part and number of the question answered. Please include additional pages if needed.

## Part I. Entity Information

Enter all the information pertaining to your entity with Montana activity.

The requirements to obtain a Federal Employer Identification Number (FEIN) are the same for both federal and Montana income tax purposes. Please refer to <a href="irs.gov">irs.gov</a> for more information. If you do not have an FEIN, use the owner's FEIN or Social Security Number (SSN).

### **Organization Type**

If you are an LLC, Disregarded Entity or Sole Proprietor list the name and FEIN/SSN of the owner in the space provided under part g.

## Federal Tax Return Type

If you are a subsidiary of a parent corporation, list the name and FEIN of the parent corporation in the space provided under part f.

#### Part II. Overall Business Information

Answer all questions as they relate to your business structure. In question 3, please indicate your overall business category. If there are multiple categories that your business falls into please check all that apply. If you do not fall into any of the listed categories, please check the "other" box and list your business activity.

#### Part III. Montana Specific Questions

Answer all questions as they relate to your business activity within Montana.

# Part IV. Sales/Receipts

Answer the following questions as they relate to your sales/ receipts in Montana during the past five years. Montana statute has changed the terminology of "sales" to "receipts" the term "sales" is interchangeable with "receipts."

#### Part V. Property

Answer the following questions as they relate to your property in Montana during the past five years.

## Part VI. Payroll

Answer the following questions as they relate to your employees in Montana during the past five years. These questions refer only to those employees, sales representatives, and/or independent contractors who perform activities within Montana, regardless of each employee's domicile or office location. Our questions pertain to the employee's physical presence in Montana; they do not pertain to activities performed outside the state. If you have any employees or representatives working in Montana or Montana residents working on your behalf, provide a brief description of their position, nature and scope of their duties and principal responsibilities.

### Part VII. Other Questions

Answer the following questions as they relate to your activities in Montana during the past five years.

#### Part VIII. Industry Specific

Answer all of the questions as they relate to your activities in Montana during the past five years. These questions are very specific. If they do not pertain to your activity please check "no" and skip to the next question.

#### Mail this form to:

Montana Department of Revenue Business & Income Tax Division P.O. Box 5805 Helena, MT 59604-5805

**Questions?** Please e-mail us at <u>DORNexus@mt.gov</u>, or call us at (406) 444-6900, or Montana Relay at 711 for hearing impaired.