California Forms & Instructions

Members of the Franchise Tax Board Betty T. Yee, Chair George Runner, Member Keely Bosler, Member

This booklet contains:

Form FTB 3554, New Employment Credit



2018 Instructions for Form FTB 3554 New Employment Credit

What's New

New Employment Credit – The sunset date for the New Employment Credit (NEC) is extended until taxable years beginning before January 1, 2026. For more information, go to **ftb.ca.gov** and search for **nec** or get form FTB 3554, New Employment Credit.

California Competes Tax Credit – The sunset date for the California Competes Tax Credit is extended until taxable years beginning before January 1, 2030. For more information, go to the GO-Biz website at business.ca.gov or ftb.ca.gov and search for ca competes or get form FTB 3531, California Competes Tax Credit.

Important Information

The Governor's 2013 Economic Development Initiative

On July 11, 2013, the governor signed legislation that affected business incentives in California. The legislation had four impacts:

California Competes Tax Credit (CCC)

The CCC is an income tax credit available to businesses that want to come to California or stay and grow in California. The Governor's Office of Business and Economic Development (GO-Biz) administers the CCC. For more information, go to **business.ca.gov**.

 Repeal of the Enterprise Zone (EZ) and Local Agency Military Base Recovery Area (LAMBRA) program effective January 1, 2014.
 For more information go to ftb.ca.gov and search for repeal tax incentives.

Sales Tax Exemption

The California Department of Tax and Fee Administration (CDTFA) administers a partial exemption to businesses that purchase qualified property on or after July 1, 2014. Go to **cdtfa.ca.gov** and search for **manufacturing exemptions**.

New Employment Credit

The NEC is available for each taxable year beginning on or after January 1, 2014, and before January 1, 2026. This credit is for a qualified taxpayer that hires a qualified full-time employee on or after January 1, 2014, and pays or incurs qualified wages attributable to work performed by that employee in a designated census tract, pilot area, or former economic development area, known as the Designated Geographic Area (DGA), and receives a Tentative Credit Reservation (TCR) for that employee. In addition, an annual certification of employment is required with respect to each qualified full-time employee hired in a previous taxable year. In order to be allowed a credit, the qualified taxpayer must have a net increase in the total number of full-time employees working in California, when compared to its base year, both determined on an annual full-time equivalent basis. See Line Instructions, Part I - Net Increase in Full-Time Employees, for more information.

Reporting Requirement

California statutes require the FTB to report on FTB's website the names of employers claiming the credit, the amount of the credit, and the number of new jobs created.

Purpose

Use form FTB 3554, New Employment Credit, to figure a credit for a qualified taxpayer that hires a qualified full-time employee and pays or incurs qualified wages attributable to work performed by that employee in a DGA and receives a TCR for that employee.

The NEC must be claimed on a timely filed original tax return of the qualified taxpayer.

An employer cannot claim the NEC for an employee hired before January 1, 2014.

General Information

A Designated Geographic Area

In order to qualify for the NEC, the qualified taxpayer must have a qualified full-time employee performing services for the employer in the DGA. The DGA is defined as:

- Designated census tracts that have the highest unemployment and highest poverty in the state.
- Former Enterprise Zones (in existence on December 31, 2011, designated in 2012) and any revision to an EZ prior to June 30, 2013, except census tracts within those EZs with the lowest unemployment and poverty levels.
- Former LAMBRAs (in existence on July 11, 2013).

Pilot Areas

Pilot areas are select areas within the DGA. There may be up to five pilot areas designated at one time. Qualified wages for qualified full-time employees in pilot areas are those wages greater than \$10 per hour, up to 350% of the state minimum wage at that time.

The pilot area designation may be extended by GO-Biz for an additional period of up to three calendar years.

B Qualified Taxpayer

A qualified taxpayer is an employer engaged in a trade or business within a DGA who, during the taxable year, pays qualified wages to a qualified full-time employee, and is not in an excluded business. See Line Instructions, Question B, Excluded PBA/NAICS Codes.

A qualified taxpayer must hire a qualified full-time employee on or after January 1, 2014, and receive a TCR from FTB within 30 days of complying with the Employment Development Department (EDD) new hire reporting requirements for that employee. In addition, a qualified taxpayer must annually certify each qualified full-time employee.

C Tentative Credit Reservation

An employer is required to obtain a TCR from FTB for a qualified full-time employee. The employer must get the reservation within 30 days of completing the EDD new hire reporting requirements. A qualified taxpayer must obtain the TCR through an online system that is available on FTB's website. For more information on the TCR, go to **ftb.ca.gov** and search for **nec**.

D Annual Certification of Employment

The qualified taxpayer must annually certify that it is still a qualified employer and that each qualified full-time employee hired in a previous taxable year is still qualified in the current taxable year. The annual certification of employment is due on or before the 15th day of the third month of the qualified taxpayer's current taxable year. For more information on annual certification, go to **ftb.ca.gov** and search for **nec**.

E Relocating Businesses

A qualified taxpayer who relocates to a DGA will be allowed a NEC for wages paid to each qualified full-time employee employed in the new location only if the taxpayer provides each employee at the previous locations a written offer of employment at the new location, with comparable compensation. **Note:** This requirement does not apply if the qualified taxpayer is a small business.

This requirement for relocated employees applies if the taxpayer has an increase in the number of qualified full-time employees in a DGA within a 12-month period in which there is a decrease in the number of full-time employees employed in California but outside of the DGA.

Qualified wages

Qualified wages are wages paid by the qualified taxpayer during the taxable year to the qualified full-time employee that exceeds 150% (or \$10 for a Pilot Area) but does not exceed 350% of minimum wage. The tentative credit is determined by multiplying the qualified wages for all qualified employees by 35%.

Wages for salaried employees must be converted to an hourly amount. A reasonable way to do this would be to divide the annualized salary by 2000 hours.

Qualified wages are wages paid during the 60 month period beginning with the first day the qualified full-time employee commences employment with the qualified taxpayer in the DGA. For this purpose, commencement of employment or the hire date is the first day for which the individual receives wages/compensation.

For an employer that operates a business that has regularly occurring seasonal or intermittent employment decreases and increases. re-employment of an individual is not a new hire. It is a continuation of the prior employment and does not constitute commencement of employment for the qualified wages test.

Employer employs 25 or fewer employees				
Dates Qualified wage Maximum qualified must exceed hourly wage				
January 1, 2018 – December 31, 2018	\$15.75	\$36.75		

Employer employs 26 or more employees				
Dates	Qualified wage must exceed	Maximum qualified hourly wage		
January 1, 2018 – December 31, 2018	\$16.50	\$38.50		

Minimum Wage

For any employer who employs 25 or fewer employees, the California minimum wage is:

- \$10.50 per hour from January 1, 2018 through December 31, 2018.
- \$11.00 per hour from January 1, 2019 through December 31, 2019.

For any employer who employs 26 or more employees, the California minimum wage is:

- \$11.00 per hour from January 1, 2018 through December 31, 2018.
- \$12.00 per hour from January 1, 2019 through December 31, 2019.

Limitations

S corporations may claim only 1/3 of the credit against the 1.5% entity level tax (3.5% for financial S corporations). The remaining 2/3 must be disregarded and may not be used as a carryover. S corporations can pass through 100% of the credit to their shareholders.

If a taxpayer owns an interest in a disregarded business entity [a single member limited liability company (SMLLC) not recognized by California, and for tax purposes is treated as a sole proprietorship owned by an individual or a branch owned by a corporation], the usable credit amount received from the disregarded entity is limited to the difference between the taxpayer's regular tax figured with the income of the disregarded entity, and the taxpayer's regular tax figured without the income of the disregarded entity.

Get Form 568, Limited Liability Company Tax Booklet, for more information.

This credit cannot reduce the regular tax below the minimum franchise tax (corporations and S corporations), the annual tax (limited partnerships, limited liability partnerships, and LLCs classified as a partnership), the alternative minimum tax (corporations, exempt organizations, individuals, and fiduciaries), the built-in gains tax (S corporations), or the excess net passive income tax (S corporations). This credit cannot reduce regular tax below the tentative minimum tax. Get Schedule P (100, 100W, 540, 540NR, or 541), Alternative Minimum Tax and Credit Limitations, for more information.

This credit is not refundable.

Generally, the credit or credit carryover cannot be transferred to another employer unless there was a qualifying merger under the Internal Revenue Code or the credit qualifies under the California Revenue and Taxation Code (R&TC) Section 23663 for an assignment to an affiliated corporation.

Assignment of Credits

Credits earned by members of a combined reporting group may be assigned to an affiliated corporation that is an eligible member of the same combined reporting group. A credit assigned may only be claimed by the affiliated corporation against its tax liability. For more information, get form FTB 3544, Election to Assign Credit Within Combined Reporting Group, or form FTB 3544A, List of Assigned Credit Received and/or Claimed by Assignee, or go to ftb.ca.gov and search for credit assignment.

Carryover

If the available credit exceeds the current year tax liability or is limited by tentative minimum tax, the unused credit may be carried over for five years or until the credit is exhausted, whichever occurs first. Apply the carryover to the earliest taxable year. In no event can the credit be carried back and applied against a prior year's tax. Retain all records that document this credit and carryovers. The FTB may require access to these records.

K Recapture

You may be required to recapture a previously taken credit if a qualified full-time employee is terminated within the first 36 months after beginning employment. The amount of credit that must be recaptured is the amount for that taxable year and all prior taxable years attributed to qualified wages paid to that employee.

You are not required to recapture the credit if you meet any of the following exceptions:

- The employee voluntarily leaves employment.
- The employee becomes disabled and unable to perform the services of that employment, unless the disability is removed before the close of the period and the employer fails to offer re-employment.
- The employee is terminated due to misconduct.
- The employer has a substantial reduction in operations, including reductions due to seasonal employment.
- The employee is replaced by other qualified full-time employees so as to create a net increase in both the number of employees and the number of hours of employment.
- The employment is considered seasonal, and the qualified employee is rehired on a seasonal basis.

Follow the instructions in the tax booklets if you are required to recapture the NEC.

Examples of the NEC Calculations

The Base Year is taxable year 2017.

Example 1 - Employer with 26 or more employees

ABC Company is a qualified taxpayer and has a net increase in full-time employees. ABC Company receives the full amount of the tentative credit.

ABC Company is on a calendar year basis and operates entirely within the DGA. For its taxable year 2017, ABC Company has 100 full-time employees based on annual full-time equivalents. During taxable year 2018, ABC Company hired a number of new full-time employees, 2 of which were qualified full-time employees. ABC Company received a TCR for these employees as required.

Assume the following facts:

James Smith was hired on January 1, 2018, at an hourly wage of \$17.00 and on July 1, 2018, his hourly wage was increased to \$20.00 per hour. James worked 2,000 hours during taxable year 2018. Jane Jones was hired on July 1, 2018, at an hourly wage of \$20.00 and worked 1,000 hours during taxable year 2018. The qualified wages and tentative credit are computed as follows:

	Actual Wages	150% of Minimum Wage	Qualified Wages	Hours Worked	Multiply by Applicable Credit Percentage	Tentative Credit
James Smith Jan 1 – June 30	\$17.00	\$16.50	\$0.50	1,000	35%	\$175.00
James Smith July 1 – Dec 31	\$20.00	\$16.50	\$3.50	1,000	35%	\$1,225.00
Jane Jones July 1 – Dec 31	\$20.00	\$16.50	\$3.50	1,000	35%	\$1,225.00
Total Tentative Credit						\$2,625.00

In its base year, annual full-time equivalents were 100. The annual full-time equivalents for 2018 was 108. The net increase in full-time employees over the base year is 8. The credit generated is computed as follows:

Description	Calculation
Numerator	108-100 = 8 (Net Increase in full-time employees)
Denominator	2 qualified full-time employees
Computation	8/2 = 100% (the applicable percentage cannot exceed 100%)
Tentative Credit Amount	\$2,625.00
Credit Generated	\$2,625.00 (\$2,625.00 x 100%)

Example 2 – Employer with 26 or more employees

ABC Company has a net increase in full-time employees and receives a partial amount of the tentative credit.

Assume the same facts as Example 1, except due to attrition the annual full-time equivalents for taxable year 2018 was 101. The net increase in full-time employees over the base year is 1 (101-100). The credit generated is computed as follows:

Description	Calculation
Numerator	101-100 = 1 (Net Increase in full-time employees)
Denominator	2 qualified full-time employees
Computation	1/2 = 50%
Tentative Credit Amount	\$2,625.00
Credit Generated	\$1,312.50 (\$2,625.00 x 50%)

Example 3

ABC Company does not have a net increase in full-time employees and receives no amount of the tentative credit.

The annual full-time equivalents for taxable year 2018 was 98. The net increase in full-time employees over the base year is zero (98-100 but it cannot be less than 0). ABC Company cannot claim a credit in taxable year 2018.

Example 4 – Employer with 25 or fewer employees

XYZ Company is a qualified taxpayer and first commences doing business in California on January 1, 2018, and receives the full amount of the tentative credit.

XYZ Company is on a calendar year basis and first commences business in California on January 1, 2018, and operates in the DGA. During its taxable year 2018, XYZ Company hired a number of full-time employees, 2 of which were qualified full-time employees. Assume the following facts:

Jeff Smith was hired on January 1, 2018, at an hourly wage of \$17.00 and on July 1, 2018, his hourly wage was increased to \$18.00. Jeff worked 2,000 hours during taxable year 2018. Mary Jones was hired on July 1, 2018, at an hourly wage of \$18.50 and worked 1,000 hours during taxable year 2018.

The qualified wages and tentative credit are computed as follows:

	Actual Wages	150% of Minimum Wage	Qualified Wages	Hours Worked	Multiply by Applicable Credit Percentage	Tentative Credit
Jeff Smith						
Jan 1 – June 30	\$17.00	\$15.75	\$1.25	1,000	35%	\$437.50
Jeff Smith						
July 1 - Dec 31	\$18.00	\$15.75	\$2.25	1,000	35%	\$787.50
Mary Jones July 1 – Dec 31	\$18.50	\$15.75	\$2.75	1,000	35%	\$962.50
Total Tentative Credit						\$2,187.50

Since XYZ Company first commenced business in California on January 1, 2018, its base year annual full-time equivalents are zero. Assume its annual full-time equivalents were 5 in taxable year 2018. The net increase in full-time employees over the base year is 5 (5-0). The credit generated is computed as follows:

Description	Calculation
Numerator	5-0 = 5 (Net Increase in full-time employees)
Denominator	2 qualified full-time employees
Computation	5/2 = 100% (the applicable percentage cannot exceed 100%)
Tentative Credit Amount	\$2,187.50
Credit Generated	\$2,187.50 (\$2,187.50 x 100%)

2018 New Employment Credit

3554

Attach to your California tax return.		
Name(s) as shown on your California tax return	SSN or ITIN CA Corporation no.	FEIN
	California Secretary of State (SOS) file	number
Name of taxpayer generating the credit. See instructions.	SSN or ITIN CA Corporation no.	FEIN
	California Secretary of State (SOS) file	number
A. Did the business receive a tentative reservation for all claimed employees?		
\square Yes \square No If no, stop. See instructions.		
B. Principal Business Activity Code of the business		
C. Previous taxable year's gross receipts		
Part I Net Increase in Full-Time Employees		
Section A – Enter your base year See Part I, instructions for base year rules.		
Complete Section A to calculate the total number of annual full-time equivalents working in Califo	ornia during the base year. See Part I, instruc	ctions for
base year rules.		
1 Number of full-time hourly and salaried employees that were employed for the entire taxable yea		
2 Number of full-time hourly employees that were employed for less than 52 weeks during the taxa	ıble year 2	
3 Total number of hours worked by employees in line 2 (not to exceed 2,000 hours per employee)		
 4 Divide line 3 by 2000. See instructions		<u> </u>
6 Total number of weeks worked by employees in line 5	6	
7 Divide line 6 by 52. See instructions		
8 Base year annual full-time equivalents. Add lines 1, 4 and 7. See instructions		
Section B – Taxable year 2018.		
Complete Section B to calculate the total number of annual full-time equivalents in California du	ring the current taxable year.	
9 Number of full-time hourly and salaried employees that were employed for the entire taxable year	9	
10 Number of full-time hourly employees that were employed for less than 52 weeks during the taxa		
11 Total number of hours worked by employees in line 10 (not to exceed 2,000 hours per employee		
12 Divide line 11 by 2000. See instructions		
13 Number of full-time salaried employees that were employed for less than 52 weeks during the tax	kable year	
14 Total number of weeks worked by employees in line 13		
15 Divide line 14 by 52. See instructions		
Part II Available Credit		
17 Net increase in full-time employees. Subtract line 8 from line 16. If the amount on line 17 is zero or less, stop, you do not qualify	17	
18 Total qualified full-time employees. See instructions		
19 Applicable percentage. Divide line 17 by line 18 (not to exceed 1.0000)		
20 Tentative credit. See instructions		
21 Credit generated. Multiply line 20 by line 19		00
22 Pass-through new employment credit(s) from Schedule K-1 (100S, 541, 565, or 568). See instru	ctions	00
23 Credit carryover from prior year.		00
Total available new employment credit. Add line 21, line 22, and line 23		00
25a Credit claimed. Enter the amount of the credit claimed on the current year tax return. See instru (Do not include any assigned credit claimed on form FTB 3544A.)	CTIONS.	امما
b Total credit assigned. Enter the total amount from form FTB 3544, column (g).	·····. ♥25a	00
If you are not a corporation, enter -0 See instructions	25b	00
26 Credit carryover available for future years. Add line 25a and line 25b, subtract the result from line	24 26	00
Part III Credit Recapture	 	
27 Credit recapture. See instructions		00

Line Instructions

Name of taxpayer generating the credit — Enter the name of the taxpayer that generated the tax credit. Also, enter the SSN, ITIN, CA Corporation no., FEIN, or the California Secretary of State file number of the taxpayer in the space provided. Complete this section even if it is the same taxpayer that appears on the California return. Do not enter the word "same".

Answer Questions A through C

Corporations, estates, trusts, partnerships, exempt organizations, and sole proprietors generating the credit, complete items A through C.

Investors of pass-through entities, start on Line 22.

Question A – An employer is required to obtain a TCR from the FTB for each qualified employee. Only claim a credit for an employee which you obtained a TCR. For more information, see General Information C, Tentative Credit Reservation.

Question B – Enter the Principal Business Activity (PBA) code of your principal activities. The codes are listed on page 8 through page 10. The PBAs are based on the North American Industry Classification System (NAICS).

The entity's primary line of business is determined on a separate company basis (not a combined group basis) when determining if the corporation is in an excluded industry.

Excluded PBA/NAICS Codes

In order to be a qualified taxpayer, your primary PBA code or NAICS code must not be an excluded one. Excluded businesses are those in temporary help services or retail trades, and those primarily in food services, theater companies and dinner theaters, drinking places (alcoholic beverages,) or casinos and casino hotels. These otherwise disqualified businesses may be qualified if they are considered a small business.

The NAICS codes for each of these disqualified industries are:

- Temporary Help-NAICS 561320
- Retail Trade Services-NAICS Sector 44-45
- Primarily Theater Companies and Dinner Theater-NAICS 711110
- Primarily Food Services-NAICS 722511, 722513, 722514, and 722515
- Primarily Casino and Casino Hotels-NAICS 713210 and 721120
- Primarily Drinking Places (Alcoholic Beverages)-NAICS 722410

All sexually-oriented businesses are excluded from being a qualified taxpayer regardless of their status as a small business explained below. A sexually oriented business includes a nightclub, bar, or similar commercial enterprise that provides for an audience of two or more individuals live nude entertainment or live nude performances where the nudity is a function of everyday business operations, and where nudity is a planned and intentional part of the entertainment or performance.

Question C – For this purpose, "gross receipts" means the sum of the gross receipts from the production of business income, as defined in R&TC Section 25120(a), and the gross receipts from the production of nonbusiness income, as defined in R&TC Section 25120(d).

Gross receipts

If your gross receipts qualify you as a "small business", the only applicable exclusion is for sexually oriented businesses.

A small business is a business that has aggregate gross receipts, less returns and allowances reportable to this state, of less than two million dollars (\$2,000,000) during the previous taxable year.

Determination of whether a taxpayer is a "small business" is made on an annual basis, and is determined by each individual entity.

Part I – Net Increase in Full-Time Employees

The net increase in full-time employees is the total number of annual full-time equivalents in the current taxable year, less the annual full-time equivalents in the base year.

Base year

The base year is the year before the 1st qualified employee is hired. The base year is taxable year 2017 for an employer who hired its first qualified full-time employee during taxable year 2018.

Once the base year is established, it does not change from year to year.

For taxpayers who first commence doing business in California during the current taxable year, the number of full-time employees for the base year would be zero. For more information in determining whether the taxpayer has first commenced doing business in this state during the current taxable year, see Legal Rulings 96-5 and 99-2, and R&TC Sections 17276(f) and 24416(g).

Annual full-time equivalents working in California

An employer must determine their annual full-time equivalents for their base year, and for each taxable year for which they will claim a credit. The number of full-time equivalents is the number of full-time employees who work the entire year and a pro-rata fraction for full-time employees who did not work the entire year. For full-time employees who worked part of the year, the fraction is determined as follows:

- For a full-time employee paid hourly qualified wages, the total number of hours worked for the taxpayer by the employee (not to exceed 2,000 hours per employee) divided by 2000.
- For a salaried full-time employee, the total number of weeks worked for the qualified taxpayer by the employee divided by 52.

Part time employees are not included in the calculation of annual full-time equivalents.

Section A and Section B Decimal Places

For line 4, line 7, and line 8 of Section A, and for line 12, line 15, and line 16 of Section B, enter the result as a decimal (rounded to four decimal places).

Line 8 – For taxpayers who first commence doing business in this state during the taxable year, the number of full-time equivalents for the base year is zero. Enter zero on line 8.

Part II – Available Credit

Line 17 – Enter net increase in full-time employees as a decimal (rounded to four decimal places).

Line 18 – Enter qualified full-time employees. The following are the requirements for a qualified full-time employee:

- Taxpayer received a TCR from FTB.
- Performs at least 50% of their services for the employer in the DGA.
 The employee may work in more than one location in the DGA to meet the requirement.
- Receives starting wages that exceed 150% up to 350% of the state minimum wage, or if the employee is hired to work in a pilot area, receives starting wages exceeding \$10 per hour.
- Is hired on or after January 1, 2016.
- Is hired after the DGA is designated.
- Is paid hourly wages for an average of at least 35 hours per week, or is salaried, and paid for full-time employment (within the meaning of Section 515 of the Labor Code).
- · And, meets one of five conditions:
 - Unemployed for the six months immediately preceding hire.
 If the individual completed a college or similar program and received a baccalaureate, postgraduate, or professional degree, the completion date must be at least 12 months prior to hire.
 For purposes of this definition, an individual is unemployed for a period if all of the following circumstances apply:
 - Not receiving wages subject to withholding.
 - Not self-employed.
 - Not a full-time student at a high school, college, university, or postsecondary education institution.
 - 2. Veteran separated from the U.S. Armed Forces in the preceding 12 months.
 - Recipient of the Earned Income Tax Credit (EITC) in the previous taxable year. For this purpose, an employee is deemed to be an EITC recipient if the EITC was claimed on the last personal income tax return filed before the employee's commencement of employment.

- 4. Ex-offender convicted of a felony.
- Current recipient of CalWORKS or general assistance in accordance with the applicable sections of the Welfare and Institutions Code.

Line 19 – The applicable percentage is the net increase in full-time employees in California (determined on an annual full-time equivalent basis) divided by the number of qualified full-time employees, for which you received a TCR. The applicable percentage **cannot** exceed 100% or 1.0000. Enter the result as a decimal (rounded to four decimal places).

Line 20 – The tentative credit amount is the total qualified wages multiplied by hours worked multiplied by 35% (the applicable credit percentage). See the examples on page 4 and use Worksheet 1 below to calculate your tentative credit amount. Round your answer to the nearest whole dollar amount.

Line 21 – Enter the total NEC generated amount on this line and on your current tax return. Refer to the credit instructions in the tax booklet for your tax return for more information.

Line 22 – Enter the total amount of credits received from S corporations, estates, trusts, partnerships, or LLCs classified as partnerships.

Line 25a - Credit claimed

Do not include assigned credits claimed on form FTB 3544A.

This amount may be less than the amount on line 24 if your credit is limited by your tax liability. For more information, see General Information H, Limitations, and refer to the credit instructions in your tax booklet. Enter the total NEC claimed amount on this line and on your current tax return. Refer to the credit instructions in the tax booklet for your tax return for more information.

Line 25b - Total credit assigned

Corporations that assign credit to other corporations within the same combined reporting group must complete form FTB 3544. Enter the total amount of credit assigned from form FTB 3544, column (g) on this line.

Part III - Credit Recapture

Line 27 - Credit recapture

If you are required to recapture the NEC, enter the total on one of the following California tax returns or schedules:

- Form 100, Schedule J, line 5.
- Form 100S, Schedule J, line 5 and Schedule K-1 (100S), line 17d.
- Form 100W, Schedule J, line 5.
- Form 109, Schedule K, line 4.
- Form 540, line 63.
- · Long Form 540NR, line 73.
- Form 541, line 37 and Schedule K-1 (541), line 14d.
- Form 565, Schedule K, line 20c and Schedule K-1 (565), line 20c.
- Form 568, Schedule K, line 20c and Schedule K-1 (568), line 20c.

Worksheet 1

Do not attach to form FTB 3554. Keep for your records.

	(a) Qualified Full-Time Employee	(b) Actual hourly wages	(c) Minimum qualified wage threshold	(d) Qualified Wages per hour col (b) – col (c)	(e) Hours Worked	(f) Applicable Credit Percentage	(g) Tentative Credit col (d) · col (e) · col (f)
1						35%	
						35%	
						35%	
						35%	
						35%	
						35%	
						35%	
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						35%	
						35%	
						35%	
						35%	
						35%	
						35%	
2	Total Tentative C	redit. Add the amo	ounts in column (g). E	nter total here and o	n Form 3554, Pai	t II, line 20.	.00

FTB 3554

Principal Business Activity Codes

This list of principal business activities and their associated codes is designed to classify a business by the type of activity in which it is engaged to facilitate the administration of the California Revenue and Taxation Code (R&TC). For taxable years beginning on or after January 1, 1998, these principal business activity codes are based on the North American Industry Classification System published by the United States Office of Management and Budget.

Agriculture, Forestry, Fishing, and Hunting

Code

Crop Production

111100 Oilseed & Grain Farming Vegetable & Melon Farming (including potatoes & yams) 111300 Fruit & Tree Nut Farming Greenhouse, Nursery, & Floriculture Production 111400 Other Crop Farming (including 111900 tobacco, cotton, sugarcane, hay, peanut, sugar beet, & all

other crop farming)

Animal Production

112111	Beef Cattle Ranching &
	Farming
112112	Cattle Feedlots

112120 Dairy Cattle & Milk Production Hog & Pig Farming Poultry & Egg Production 112300

112400 Sheep & Goat Farming Aquaculture (including shellfish 112510 & finfish farms & hatcheries) 112900 Other Animal Production

Forestry and Logging

113110 Timber Tract Operations Forest Nurseries & Gathering 113210 of Forest Products 113310 Logging

Fishing, Hunting and Trapping

114110 Fishing

114210 Hunting & Trapping

Support Activities for Agriculture and Forestry

Support Activities for Crop 115110 Production (including cotton ginning, soil preparation, planting, & cultivating) Support Activities for Animal Production 115210

115310 Support Activities for Forestry

Mining

Crude Petroleum Extraction 211120 211130 Natural Gas Extraction 212110 Coal Mining Metal Ore Mining 212200 212310 Stone Mining & Quarrying 212320 Sand, Gravel, Clay, & Ceramic & Refractory Minerals Mining & Quarrying Other Nonmetallic Mineral Mining & Quarrying 212390

213110 Utilities

Electric Power Generation. Transmission & Distribution 221210 Natural Gas Distribution 221300 Water, Sewage, & Other Systems Combination Gas & Electric 221500

Support Activities for Mining

Construction

Code

Construction of Buildings

236110 Residential Building Construction 236200 Nonresidential Building Construction

Heavy and Civil Engineering Construction

Utility System Construction 237100 Land Subdivision 237210 Highway, Street, & Bridge Construction 237310 Other Heavy & Civil Engineering Construction 237990

Specialty Trade Contractors

238100 Foundation, Structure, & **Building Exterior Contractors** (including framing carpentry, masonry, glass, roofing, & sidina) 238210 **Electrical Contractors** Plumbing, Heating, & Air-Conditioning Contractors 238220 Other Building Equipment 238290 Contractors Building Finishing Contractors (including drywall, insulation, painting, wallcovering, flooring, 238300

tile, & finish carpentry) 238900 Other Specialty Trade Contractors (including site preparation)

Manufacturing

311200

312110

Food Manufacturing Animal Food Mfg 311110

Grain & Oilseed Milling Sugar & Confectionery Product 311300 Mfg Fruit & Vegetable Preserving & Specialty Food Mfg 311400 311500 Dairy Product Mfg 311610 Animal Slaughtering and Processing Seafood Product Preparation & 311710 Packaging Bakeries, Tortilla & Dry 311800 Pasta Mfg 311900 Other Food Mfg (including coffee, tea, flavorings, &

seasonings) **Beverage and Tobacco Product** Manufacturing

Soft Drink & Ice Mfg 312120 Breweries 312130 Wineries 312140 Distilleries

312200 Tobacco Manufacturing **Textile Mills and Textile Product Mills**

313000 Textile Mills 314000 Textile Product Mills

Apparel Manufacturing 315100 Apparel Knitting Mills

Code 315210 Cut & Sew Apparel Contractors Men's & Boys' Cut & Sew 315220 Apparel Mfg Women's , Girls' and Infants' Cut & Sew Apparel Mfg 315280 Other Cut & Sew Apparel Mfg 315990 Apparel Accessories & Other Apparel Mfg Leather and Allied Product Manufacturing Leather & Hide Tanning & 316110 Finishing 316210 Footwear Mfg (including rubber & plastics) Other Leather & Allied Product 316990 Mfa **Wood Product Manufacturing** 321110 Sawmills & Wood Preservation Veneer, Plywood, & Engineered Wood Product Mfg 321210 321900 Other Wood Product Mfg Paper Manufacturing 322100 Pulp, Paper, & Paperboard 322200 Converted Paper Product Mfg **Printing and Related Support** Activities 323100 Printing & Related Support Activities **Petroleum and Coal Products** Manufacturing 324110 Petroleum Refineries (including integrated) Asphalt Paving, Roofing, & Saturated Materials Mfg 324120 324190 Other Petroleum & Coal Products Mfg

Chemical Manufacturing

325100 Basic Chemical Mfg Resin, Synthetic Rubber, & Artificial & Synthetic Fibers & 325200 Filaments Mfg 325300 Pesticide, Fertilizer, & Other Agricultural Chemical Mfg 325410 Pharmaceutical & Medicine

325500 Paint, Coating, & Adhesive Mfg Soap, Cleaning Compound, & Toilet Preparation Mfg 325600 325900 Other Chemical Product & Preparation Mfg

Plastics and Rubber Products Manufacturing

326100 Plastics Product Mfg 326200 Rubber Product Mfg

Nonmetallic Mineral Product Manufacturing

Clay Product & Refractory Mfg 327100 327210 Glass & Glass Product Mfg 327300 Cement & Concrete Product Mfg 327400 Lime & Gypsum Product Mfg

Other Nonmetallic Mineral 327900 Product Mfg

Primary Metal Manufacturing 331110 Iron & Steel Mills & Ferroalloy

Mfg Steel Product Mfg from 331200 Purchased Steel 331310 Alumina & Aluminum Production & Processing Nonferrous Metal (except Aluminum) Production & 331400 Processing 331500 Foundries

Fabricated Metal Product Manufacturing

332110 Forging & Stamping Cutlery & Handtool Mfg 332210 332300 Architectural & Structural Metals Mfg Boiler, Tank, & Shipping 332400 Container Mfg

332510 Hardware Mfg 332610 Spring & Wire Product Mfg Machine Shops; Turned Product; 332700 Screw, Nut, & Bolt Mfg

Code 332810 Coating, Engraving, Heat Treating, & Allied Activities 332900 Other Fabricated Metal Product

Machinery Manufacturing Agriculture, Construction, & Mining Machinery Mfg 333100 333200 Industrial Machinery Mfg

333310 Commercial & Service Industry Machinery Mfg 333410 Ventilation, Heating, Air-Conditioning, & Commercial Refrigeration Equipment Mfg

333510 Metalworking Machinery Mfg 333610 Engine, Turbine, & Power Transmission Equipment Mfg Other General Purpose 333900

Machinery Mfg **Computer and Electronic Product** Manufacturing

334110 Computer & Peripheral Equipment Mfg 334200 Communications Equipment Audio & Video Equipment Mfg 334310 334410 Semiconductor & Other Electronic Component Mfg 334500 Navigational, Measuring, Electromedical, & Control Instruments Mfg Manufacturing & Reproducing Magnetic & Optical Media 334610

Electrical Equipment, Appliance, and **Component Manufacturing**

335100 Electric Lighting Equipment Mfa 335200 Major Household Appliance Mfg 335310 Electrical Equipment Mfg 335900 Other Electrical Equipment & Component Mfg

Transportation Equipment Manufacturing

Motor Vehicle Mfa 336100 336210 Motor Vehicle Body & Trailer 336300 Motor Vehicle Parts Mfg 336410 Aerospace Product & Parts Mfg 336510 Railroad Rolling Stock Mfg Ship & Boat Building 336610 Other Transportation 336990 Equipment Mfg

Furniture and Related Product Manufacturing

337000 Furniture & Related Product Manufacturing

Miscellaneous Manufacturing

Medical Equipment & Supplies 339110 Mfg Other Miscellaneous 339900 Manufacturing

Wholesale Trade

Merchant Wholesalers, Durable Goods

423100 Motor Vehicle & Motor Vehicle Parts & Supplies 423200 Furniture & Home Furnishings Lumber & Other Construction 423300 Materials Professional & Commercial 423400 Equipment & Supplies 423500 Metal & Mineral (except Petroleum) Household Appliances and 423600 Electrical & Electronic Goods 423700 Hardware, & Plumbing & Heating Equipment & Supplies 423800 Machinery, Equipment, & Supplies Sporting & Recreational Goods & Supplies 423910 423920 Toy & Hobby Goods & Supplies

Recyclable Materials 423930

423940 Jewelry, Watch, Precious Stone, & Precious Metals

423990 Other Miscellaneous Durable Goods

Code		Code		Code	
	nt Wholesalers, Nondurable		and Clothing Accessories	1	Activities for Transportation
Goods	•	Stores	, and Olouming Accessories		Support Activities for Air
	Paper & Paper Products	448110	Men's Clothing Stores		Transportation
	Drugs & Druggists' Sundries		Women's Clothing Stores	488210	
124300	Apparel, Piece Goods, & Notions	448130	Children's & Infants' Clothing Stores	488300	Transportation Support Activities for Water
424400	Grocery & Related Products	448140	Family Clothing Stores	400000	Transportation
424500	Farm Product Raw Materials		Clothing Accessories Stores	488410	Motor Vehicle Towing
	Chemical & Allied Products		Other Clothing Stores	488490	
424700	Petroleum & Petroleum Products		Shoe Stores	488510	Road Transportation
4248NN	Beer, Wine, & Distilled		Jewelry Stores	400010	Freight Transportation Arrangement
424000	Alcoholic Beverages	448320	Luggage & Leather Goods Stores	488990	
424910	Farm Supplies	Sporting	Goods, Hobby, Book, and		Transportation
424920	Book, Periodical, &	Music S			s and Messengers
404020	Newspapers Flower, Nursery Stock, &		Sporting Goods Stores		Couriers
424930	Florists' Supplies		Hobby, Toy, & Game Stores	492210	Local Messengers & Local Delivery
424940	Tobacco & Tobacco Products	451130	Sewing, Needlework, & Piece	W	•
424950	Paint, Varnish, & Supplies	451140	Goods Stores Musical Instrument & Supplies	493100	using and Storage Warehousing & Storage (excep
424990	Other Miscellaneous	731140	Stores	133100	lessors of miniwarehouses &
	Nondurable Goods	451211	Book Stores		self- storage units)
	ale Electronic Markets and and Brokers	451212	News Dealers & Newsstands	Inform	nation
	Business to Business		Merchandise Stores	1	ing Industries (except Internet
420110	Electronic Markets		Department Stores		Newspaper Publishers
425120	Wholesale Trade Agents &	452300	General Merchandise Stores,		Periodical Publishers
	Brokers		incl. Warehouse Clubs and Supercenters		Book Publishers
Retail	Trade	Miscella	neous Store Retailers	511140	Directory Mailing List
Motor Ve	ehicle and Parts Dealers	453110		511100	Publishers Other Publishers
441110	New Car Dealers		Office Supplies & Stationery		Software Publishers
	Used Car Dealers		Stores	1	Picture and Sound Recording
	Recreational Vehicle Dealers		Gift, Novelty, & Souvenir Stores	Industri	
	Boat Dealers Motorcycle, ATV, and All Other		Used Merchandise Stores Pet & Pet Supplies Stores	512100	Motion Picture & Video
441220	Motor Vehicle Dealers		Art Dealers		Industries (except video rental)
441300	Automotive Parts, Accessories,	453930		1	Sound Recording Industries
	& Tire Stores		Dealers		asting (except Internet)
	e and Home Furnishings	453990	All Other Miscellaneous Store	515100	Radio & Television Broadcasting
Stores	Furniture Stores		Retailers (including tobacco, candle, & trophy shops)	515210	Cable & Other Subscription
	Furniture Stores Floor Covering Stores	Nonetor	e Retailers		Programming
	Window Treatment Stores		Electronic Shopping & Mail-	Telecom	nmunications
	All Other Home Furnishings		Order Houses	517000	
	Stores		Vending Machine Operators		paging, cellular, satellite, cable & other program
Electron	ics and Appliance Stores	454310	Fuel Dealers (including Heating		distribution, resellers, & other
	Household Appliance Stores	454390	Oil and Liquefied Petroleum) Other Direct Selling		telecommunications & internet
443142	Electronic Stores (including	454550	Establishments (including		service providers)
	Audio, Video, Computer, and Camera Stores)		door-to-door retailing, frozen		ocessing Services
Building	Material and Garden	l	food plan providers, party plan	518210	Data Processing, Hosting, & Related Services
Equipmo	ent and Supplies Dealers		merchandisers, & coffee-break service providers)	Q461	
444110	Home Centers	Transi		519100	Iformation Services Other Information Services
	Paint & Wallpaper Stores		oortation and ousing	313100	(including news syndicates &
	Hardware Stores		· · · · · · · · · · · · · · · · · · ·		libraries, internet publishing &
	Other Building Material Dealers Lawn & Garden Equipment &		, and Water Transportation Air Transportation		broadcasting)
+44200	Supplies Stores		Air Iransportation Rail Transportation	Financ	ce and Insurance
Food an	d Beverage Stores		Water Transportation	Deposit	ory Credit Intermediation
	Supermarkets and Other		ansportation		Commercial Banking
	Grocery (except Convenience)		General Freight Trucking, Local		Savings Institutions
	Stores		General Freight Trucking, Long-		Credit Unions
445120			distance	522190	Other Depository Credit Intermediation
	Meat Markets Fish & Seafood Markets	1	Specialized Freight Trucking	Nonda	
	Fruit & Vegetable Markets		and Ground Passenger		ository Credit Intermediation Credit Card Issuing
445291		Transpo	rtation Urban Transit Systems		Sales Financing
	Confectionery & Nut Stores		Interurban & Rural Bus		Consumer Lending
	All Other Specialty Food Stores	400210	Transportation	522292	Real Estate Credit (including
	Beer, Wine, & Liquor Stores	485310			mortgage bankers &
				I	originators)
445310 Health a	nd Personal Care Stores	485320	Limousine Service	500000	
445310 Health a 446110	Pharmacies & Drug Stores		School & Employee Bus	522293	International Trade Financing
145310 Health a 146110	Pharmacies & Drug Stores Cosmetics, Beauty Supplies, &	485410	School & Employee Bus Transportation	522294	International Trade Financing Secondary Market Financing
445310 Health a 446110 446120	Pharmacies & Drug Stores Cosmetics, Beauty Supplies, & Perfume Stores	485410 485510	School & Employee Bus Transportation Charter Bus Industry	1	International Trade Financing
145310 Health a 146110 146120 146130	Pharmacies & Drug Stores Cosmetics, Beauty Supplies, &	485410	School & Employee Bus Transportation	522294 522298	International Trade Financing Secondary Market Financing All Other Nondepository Credit

Pipeline Transportation

487000

486000 Pipeline Transportation

Transportation

Scenic & Sightseeing Transportation

Scenic & Sightseeing

522300

447100 Gasoline Stations (including

convenience stores with gas)

Gasoline Stations

(except Life, Health, & Medical) Carriers 524210 Insurance Agencies & Brokerages et) 524290 Other Insurance Related Activities (including third-party administration of insurance and pension funds) Funds, Trusts, and Other Financial Vehicles 525100 Insurance & Employee Benefit 525910 Open-End Investment Funds (Form 1120-RIC) 525920 Trusts, Estates, & Agency Accounts l) 525990 Other Financial Vehicles (including mortgage REITs & closed-end investments funds)
"Offices of Bank Holding Companies" and
"Offices of Other Holding Companies" are located under Management of Companies (Holding Companies) on next page. Real Estate and Rental and Real Estate 531110 Lessors of Residential Buildings & Dwellings (including equity REITS) Lessors of Nonresidential 531120 Buildings (except Miniwarehouses) (including equity REITs) Lessors of Miniwarehouses & 531130 Self-Storage Units (including equity REITs) Lessors of Other Real Estate Property (including equity 531190 531210 Offices of Real Estate Agents & **Brokers** Real Estate Property Managers 531310 531320 Offices of Real Estate Appraisers 531390 Other Activities Related to Real **Rental and Leasing Services** 532100 Automotive Equipment Rental & Leasing 532210 Consumer Electronics & Appliances Rental 532281 Formal Wear & Costume Rental 532282 Video Tape & Disc Rental 532283 Home Health Equipment Rental 532284 Recreational Goods Rental **Activities Related to Credit** 532289 All Other Consumer Goods Intermediation Rental Activities Related to Credit 532310 General Rental Centers Intermediation (including loan brokers, check clearing & 532400 Commercial & Industrial Machinery & Equipment Rental money transmitting) & Leasing Lessors of Nonfinancial Intangible Assets (except copyrighted works) 533110 Lessors of Nonfinancial Intangible Assets (except copyrighted works)

Code

523120

523130 523140

523210

523900

524150

Related Activities 523110

Securities, Commodity Contracts, and Other Financial Investments and

Investment Banking & Securities Dealing

Securities Brokerage Commodity Contracts Dealing

Commodity Contracts Brokerage

Exchanges

Insurance Carriers and Related Activities 524140 Direct Life Health & Medical Insurance & Reinsurance

Carriers

Securities & Commodity

Other Financial Investment Activities (including portfolio management & investment

Direct Insurance & Reinsurance

Professional, Scientific, and	d
Technical Services	

Code

Legal Services

541110 Offices of Lawyers 541190 Other Legal Services

Accounting, Tax Preparation, Bookkeeping, and Payroll Services

541211 Offices of Certified Public Accountants Tax Preparation Services 541213

541214 Payroll Services 541219 Other Accounting Services

Architectural, Engineering, and Related Services

541310 Architectural Services 541320 Landscape Architecture Services

541330 **Engineering Services** 541340 **Drafting Services**

541350 Building Inspection Services

541360 Geophysical Surveying & Mapping Services Surveying & Mapping (except Geophysical) Services 541370

Testing Laboratories 541380

Specialized Design Services

541400 Specialized Design Services (including interior, industrial, graphic, & fashion design)

Computer Systems Design and **Related Services**

541511 **Custom Computer** Programming Services 541512 Computer Systems Design Services Computer Facilities 541513 Management Services

Services Other Professional, Scientific, and

Other Computer Related

541519

561410

Technical Services 541600 Management, Scientific, & **Technical Consulting Services** 541700 Scientific Research & **Development Services** Advertising & Related Services 541800 Marketing Research & Public Opinion Polling 541910 541920 Photographic Services

541930 Translation & Interpretation 541940 Veterinary Services

All Other Professional Scientific, & Technical Services

Management of Companies (Holding Companies) 551111 Offices of Bank Holding

Companies Offices of Other Holding Companies

Administrative and Support and Waste Management and **Remediation Services**

Administrative and Support Services

561110 Office Administrative Services 561210 Facilities Support Services 561300 **Employment Services** Document Preparation

Services

Code 561420 Telephone Call Centers

561430 **Business Service Centers** (including private mail centers & copy shops)

561440 Collection Agencies 561450 Credit Bureaus 561490 Other Business Support Services (including repossession services court reporting, & stenotype

services) 561500 Travel Arrangement & Reservation Services

561600 Investigation & Security Services

561710 Exterminating & Pest Control Services 561720 Janitorial Services

561730 Landscaping Services 561740 Carpet & Upholstery Cleaning

Services 561790 Other Services to Buildings & Dwellings

561900 Other Support Services (including packaging & labeling services, & convention & trade show organizers)

Waste Management and Remediation Services

562000 Waste Management & Remediation Services

Educational Services

Educational Services (including schools, colleges, & universities)

Health Care and Social Assistance

Offices of Physicians and Dentists

Offices of Physicians (except mental health specialists) Offices of Physicians, Mental 621112 Health Specialists

621210 Offices of Dentists

Offices of Other Health Practitioners 621310 Offices of Chiropractors Offices of Optometrists 621320

Offices of Mental Health 621330 Practitioners (except Physicians)

Offices of Physical, 621340 Occupational & Speech Therapists, & Audiologists 621391 Offices of Podiatrists

621399 Offices of All Other Miscellaneous Health Practitioners

Outpatient Care Centers

621410 Family Planning Centers 621420 Outpatient Mental Health & Substance Abuse Centers 621491 **HMO Medical Centers** 621492 Kidney Dialysis Centers 621493 Freestanding Ambulatory Surgical & Emergency Centers All Öther Outpatient Care 621498

Medical and Diagnostic Laboratories

621510 Medical & Diagnostic Laboratories

Code

Home Health Care Services 621610 Home Health Care Services

Other Ambulatory Health Care Services

621900 Other Ambulatory Health Care Services (including ambulance services & blood & organ

Hospitals 622000 Hospitals

Nursing and Residential Care Facilities

623000 Nursing & Residential Care Facilities

Social Assistance

624100 Individual & Family Services Community Food & Housing, 624200 & Emergency & Other Relief Services

Vocational Rehabilitation 624310 Services 624410 Child Day Care Services

Arts, Entertainment, and Recreation

Performing Arts, Spectator Sports, and Related Industries 711100 Performing Arts Companies

Spectator Sports (including 711210 sports clubs & racetracks) 711300 Promoters of Performing Arts, Sports, & Similar Events

711410 Agents & Managers for Artists, Athletes, Entertainers, & Other Public Figures

711510 Independent Artists, Writers, & Performers

Museums, Historical Sites, and Similar Institutions 712100 Museums, Historical Sites, &

Similar Institutions Amusement, Gambling, and

Recreation Industries 713100 Amusement Parks & Arcades

Gambling Industries 713200 Other Amusement & 713900 Recreation Industries (including golf courses, skiing facilities, marinas, fitness centers, & bowling centers)

Accommodation and Food Services

Accommodation

721110 Hotels (except Casino Hotels) & Motels

721120 Casino Hotels 721191 Bed & Breakfast Inns 721199 All Other Traveler

Accommodation 721210 RV (Recreational Vehicle) Parks & Recreational Camps

721310 Rooming & Boarding Houses, Dormitories, & Workers' Camps Code

722514

722515

Food Services and Drinking Places Special Food Services 722300 (including food service contractors & caterers) 722410 Drinking Places (Alcoholic Beverages) Full Service Restaurants 722511 722513 Limited Service Restaurants

Cafeterias and Buffets

Snack and Non-alcoholic

Other Services

Repair and Maintenance

811110 Automotive Mechanical & Electrical Repair & Maintenance 811120 Automotive Body, Paint, Interior, & Glass Repair

Beverage Bars

811190 Other Automotive Repair & Maintenance (including oil change & lubrication shops & car washes)

Electronic & Precision 811210 Equipment Repair & Maintenance

811310 Commercial & Industrial Machinery & Equipment (except Automotive & Electronic) Repair & Maintenance

Home & Garden Equipment 811410 & Appliance Repair & Maintenance

811420 Reupholstery & Furniture Repair 811430 Footwear & Leather Goods

Repair Other Personal & Household 811490

Goods Repair & Maintenance

Personal and Laundry Services 812111

Barber Shops 812112 Beauty Salons 812113 Nail Salons

Other Personal Care Services (including diet & weight 812190 reducing centers)

812210 Funeral Homes & Funeral Services

812220 Cemeteries & Crematories 812310 Coin-Operated Laundries &

Drvcleaners Drycleaning & Laundry Services (except Coin-812320 Operated)

812330 Linen & Uniform Supply 812910 Pet Care (except Veterinary) Services

Photofinishing 812920 Parking Lots & Garages 812930

812990 All Other Personal Services

Religious, Grantmaking, Civic, Professional, and Similar Organizations

813000 Religious, Grantmaking, Civic, Professional, & Similar Organizations (including condominium and homeowners associations)