Michigan Department of Treasury
4700 (11-13), Page 1

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## **Gross Receipts Worksheet**

Complete the appropriate parts below based on the person's organization type. Part 1 is for an Individual or Fiduciary; Part 2 is for a C Corporation (or a person filing federal returns as a C Corporation); and Part 3 is for a Partnership or S Corporation (or a person filing a federal return as a Partnership or an S Corporation). Parts 4 and 5 apply to all filers, independent of their organization type.

Gross receipts is not necessarily derived entirely from the federal return, however, this worksheet will calculate gross receipts as defined by law in most circumstances. Taxpayers and tax professionals are expected to be familiar with uncommon situations within their experience, which produce gross receipts not identified by specific lines on this worksheet, and report that amount on the most appropriate line. The Michigan Department of Treasury may adjust the figure resulting from this worksheet to account properly for such uncommon situations. Complete and attach this worksheet to your return. Unitary Business Groups (UBGs) must complete and attach a worksheet for each member.

Gross receipts, before applying the statutory exceptions, consists solely of positive amounts derived from transactions or events. Therefore, if any of the federal return items utilized in Part 1, Part 2 or Part 3 is a net result of both negative and positive transactions, it must be recalculated for use here by counting only the positive elements represented in that net figure.

## INFORMATION DIRECTLY FROM SPECIFIC FEDERAL RETURNS PART 1: INDIVIDUALS AND FIDUCIARIES 1. U.S. Form 1040, Schedule C or C-EZ gross receipts (net of returns) ...... 2. U.S. Form 1040, Schedule C, other income ..... 2. 3. U.S. Form 1040, Schedule D, short- and long-term sales price\*..... 4. U.S. Form 1040, Schedule E a. Part I, total rents received ..... b. Total royalties received ..... 4b. 5. Gross Receipts from Federal Return for Individuals and Fiduciaries. Add lines 1 through 5. Carry amount to line 19..... **PART 2: C CORPORATIONS** 7. U.S. Form 1120, balance of gross receipts or sales less returns and allowances ...... 8. U.S. Form 1120, sum of dividends, interest, gross rents and gross royalties..... 00 00 9. U.S. Form 1120, other income..... 9. 10. U.S. Form 1120, Schedule D, short- and long-term sales price\*..... 11. U.S. Form 4797, gross sales price\* 12. Gross Receipts from Federal Return for C Corporations. Add lines 7 through 11. Carry amount to line 19 ..... PART 3: PARTNERSHIPS AND S CORPORATIONS 13. U.S. Form 1065. or U.S. Form 1120S 00 00 14. U.S. Form 8825, gross income from real estate rentals...... 15. U.S. Form 1065, or 1120S, Schedule D, short- and long-term sales price\*..... 16. U.S. Form 1065, or 1120S, Schedule K a. Gross other rental income ..... 00 00 c. Other income \_\_\_\_\_\_\_\_16c. 00 17. U.S. Form 4797, gross sales price\*, business assets..... 18. Gross Receipts from Federal Return for Partnerships and S Corporations. Add lines 13 through 17. Carry amount to line 19...... იი

<sup>\*</sup> See the definition of Gross Receipts under MCL § 208.1111.

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ADJ	USTMENTS TO FEDERAL GROSS RECEIPTS			
19.	Gross Receipts as recorded on line 6, 12 or 18	19.		00
	T 4: ADDITIONS TO GROSS RECEIPTS  extent EXCLUDED or DEDUCTED in arriving at the number used in line 19, include the following:			
20.	Proceeds from the sale of assets used in a business activity	20.		00
21.	Dividend and interest income	21.		00
22.	Receipts from gratuities stipulated on a bill	22.		00
23.	Receipts from gross commissions earned	23.		00
24.	Receipts from client reimbursed expenses not obtained in an agency capacity	24.		00
25.	Gross proceeds from intercompany sales	25.		00
26.	Rents	26.		00
27.	Royalties	27.		00
28.	Sales of scrap and other similar items	28.		00
29.	Other receipts not included in previous lines	29.		00
30.	Add lines 20 through 29	30.		00
31.	SUBTOTAL Add line 19 and line 30	31.		00
	T 5: EXCLUSIONS FROM GROSS RECEIPTS extent INCLUDED in arriving at line 31, enter the following receipts:			
32.		32.		00
	Amounts received on behalf of a principal that are received and expended by the taxpayer in an agency capacity for the following:	02.	•	
	a. Performance of service by third party for the benefit of the principal for service required by law to be performed by a licensed person	33a.		00
	b. Performance of service by a third party for the benefit of the principal that the taxpayer has not undertaken a contractual duty to perform	33b.		00
	c. Payment of principal and interest under a mortgage loan or land contract, lease or rental payments, or taxes, utilities, or insurance premiums relating to real or personal property owned or leased by the principal	33c.		00
	d. Capital asset that is or will become eligible for depreciation, amortization, or accelerated cost recovery by the principal for federal income tax purposes, or real property owned or leased by the principal	33d.		00
	e. Property not described above that is purchased by taxpayer on behalf of the principal, where taxpayer does not take title to or use in the course of performing its contractual business activities	33e.		00
	f. Fees, taxes, assessments, levies, fines, penalties, or other payments established by law that are paid to a governmental entity and that are the legal obligation of the principal	33f.		00
34.	Amounts excluded from gross income of a foreign corporation engaged in the international operation of aircraft under IRC § 883(a)	34.		00
35.	Amounts received by advertising agency used to acquire advertising media time, space, production, or talent on behalf of another person	35.		00
36.	Amounts received by a newspaper to acquire advertising space not owned by that newspaper in another newspaper on behalf of another person, excluding any consideration received by taxpayer for acquiring that advertising space	36.		00
37.	Amounts received by taxpayer that manages real property owned by a third party that are deposited into a separate account kept in the name of that third party and that are not reimbursements to the taxpayer and are not indirect payments for management services that the taxpayer provides to that third party	37.		00
38.	For taxpayers that during tax year do NOT both buy and sell any receivables, proceeds from the taxpayer's transfer of an account receivable, if the sale that generated that receivable was included in Gross Receipts for Federal Income Tax purposes	38.		00
39.		39.		00
40.	Proceeds from the original issue of debt instruments	40.		00
41.	Refunds from returned merchandise	41.		00
12	Cash and in kind discounts	12		00

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44. Security deposits. 45. Security deposits. 45. Security deposits. 45. Security deposits. 46. Payment of the principal portion of loans. 46. 47. Value of properly received in a like-kind exchange. 47. 48. 48. 49. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recapitalization, or other disposition or reorganization of langible or intangible property that are capital assets and IRC § 123(16) land. 48. 48. 48. 48. 48. 48. 48. 48. 48. 48	PAR1	5: EXCLUSIONS FROM GROSS RECEIPTS — CONTINUED		
45. Security deposits	43.	Trade discounts	43.	00
46. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recepitalization, or other disposition or reorganization of tangible or intangible property that are capital assets and IRCs § 121(a) land.  a. Amount from such dispositions of capital assets as defined in IRCs § 1221(a) or land used in a trade or business as defined in IRCs § 1221(a) or land used in a trade or business as defined in IRCs § 1221(a) or land used in a trade or business as defined in IRCs § 1221(b) or or land used in a trade or business as defined in IRCs § 1221(a) or land used in a trade or business as defined in IRCs § 1221(b) or or land used in a trade or business as defined in IRCs § 1221(b) or or land used in a trade or business as defined in IRCs § 1221(b) or or land used in a brade or business as defined in IRCs § 1221(b) or or land used in a brade or business as defined in IRCs § 1221(b) or or land used in a brade or land to the land of	44.	Federal, state, or local tax refunds	44.	00
48. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recepitalization, or other disposition for line captures and IRC § 1231(b) land:  a. Amount from such disposition in this category that produced a gain that is included in that taxogayer's federal taxable income. (Do not left against dispositions from this category that produced a gain that is included in that taxogayer's federal taxable income. (Do not left against dispositions that produced or gain that is included in that taxogayer's federal taxable income. (Do not left against dispositions that produced or gainst dispositions of mice category that produced a gain that is included in that taxogayer's federal taxable income. (Do not left against dispositions of mice captures and that the capture of the degrate of the captures and that the captures are capitalization, or other disposition or operations of taxogate or that the captures are recopitalization, or other disposition or operations of taxogate or that the captures are captured and the captures are captured and that the captures are captured and that the captures are captured and the captures a	45.	Security deposits	45.	00
48. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recepitalization, or other disposition or reorganization of trangible or intangible property that are capital assets and IRC § 1221(a)  a. Amount from such dispositions of capital assets as defined in IRC § 1221(a)  or land used in a trad er business as defined in IRC § 1221(b)	46.	Payment of the principal portion of loans	46.	00
recepitalization, or other disposition or reorganization of tangible or inlangible property that are capital assets and IRC § 1231(b) and .  a. Amount from such dispositions of capital assets as defined in IRC § 1221(a) or land used in a trace or business as defined in IRC § 1231(b)	47.	Value of property received in a like-kind exchange	47.	00
or land used in a trade or business as defined in IRC\$ \$121(b)	48.	recapitalization, or other disposition or reorganization of tangible or intangible property that are capital assets		
gain that is included in that taxpayer's federal taxable income. (Do not net against dispositions that produced loss)				
49. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recapitalization, or other disposition or property used in a hedging transaction		gain that is included in that taxpayer's federal taxable income. (Do not		
recapitalization, or other dispositions or progranization of tangible or intangible property that is a hedging transaction 49a. 0.00 b. Amount of overall net gain from hedging transactions entered into during the tax year 90.00 c. Amount excluded from Gross Receipts. Subtract line 49b from line 49a. 49c. 90c. 90c. 90c. 90c. 90c. 90c. 90c. 9		c. Amount excluded from Gross Receipts. Subtract line 48b from line 48a	48c.	00
b. Amount of overall net gain from hedging transactions entered into during the tax year	49.			
the tax year		a. Amount from such dispositions of property used in a hedging transaction 49a.		
50. Proceeds from a sale, transaction, exchange, involuntary conversion, maturity, redemption, repurchase, recapitalization, or other disposition or reorganization of tangible or intangible property that is investment and trading assets managed as part of the person's treasury function on the control of the person's treasury function on the control of the control				
recapitalization, or other disposition or reorganization of tangible or intangible property that is investment and trading assets managed as part of the person's treasury function <sup>(iii)</sup> :  a. Amount from such dispositions of property that is investment and trading assets managed as part of the person's treasury function		c. Amount excluded from Gross Receipts. Subtract line 49b from line 49a	49c.	00
assets managed as part of the person's treasury function	50.	recapitalization, or other disposition or reorganization of tangible or intangible property that is investment and		
c. Amount excluded from Gross Receipts. Subtract line 50b from line 50a		assets managed as part of the person's treasury function		
51. Proceeds from an insurance policy, a settlement of a claim or a judgment in a civil action, less any proceeds that are included in federal taxable income (as defined for MBT purposes)				
52. For a sales finance company, as defined in MCL § 492.102 and directly or indirectly owned in whole or in part by a motor vehicle manufacturer as of January 1, 2008, and for a person that is a broker or dealer as defined under 15 USC § 78c(a)(4) or (5), or a member of the UBG of that broker or dealer that buys and sells contracts subject to 7 USC § 1 to 27f for its own account:  a. Amounts realized from the repayment, maturity, sale, or redemption of the principal of a loan, bond, or mutual fund, certificate of deposit, or similar marketable instrument provided such instruments are not held as inventory.  b. Principal amount received under a repurchase agreement or other transaction properly characterized as a loan  52b.  53. For a mortgage company <sup>(c)</sup> , proceeds representing the principal balance of loans transferred or sold		c. Amount excluded from Gross Receipts. Subtract line 50b from line 50a	50c.	00
by a motor vehicle manufacturer as of January 1, 2008, and for a person that is a broker or dealer as defined under 15 USC § 78c(a)(4) or (5), or a member of the UBG of that broker or dealer that buys and sells contracts subject to 7 USC § 1 to 27f for its own account:  a. Amounts realized from the repayment, maturity, sale, or redemption of the principal of a loan, bond, or mutual fund, certificate of deposit, or similar marketable instrument provided such instruments are not held as inventory	51.		51.	00
certificate of deposit, or similar marketable instrument provided such instruments are not held as inventory	52.	by a motor vehicle manufacturer as of January 1, 2008, and for a person that is a broker or dealer as defined under 15 USC § 78c(a)(4) or (5), or a member of the UBG of that broker or dealer that buys and sells con-		
b. Principal amount received under a repurchase agreement or other transaction properly characterized as a loan		a. Amounts realized from the repayment, maturity, sale, or redemption of the principal of a loan, bond, or mutual fund,		
53. For a mortgage company <sup>(c)</sup> , proceeds representing the principal balance of loans transferred or sold		•		00
For a professional employer organization (PEO), any amount charged that represents the actual cost of wages and salaries, benefits, worker's compensation, payroll taxes, withholding, or other assessments paid to or on behalf of a covered employee by the PEO under a professional employer arrangement				00
wages and salaries, benefits, worker's compensation, payroll taxes, withholding, or other assessments paid to or on behalf of a covered employee by the PEO under a professional employer arrangement	53.	For a mortgage company <sup>®</sup> , proceeds representing the principal balance of loans transferred or sold	53.	00
to a person not subject to the MBT and paid by a manufacturer, distributor, or supplier	54.	wages and salaries, benefits, worker's compensation, payroll taxes, withholding, or other assessments paid to	54.	00
56. For an individual, estate, or other person organized for estate or gift planning purposes:  a. Receipts from investment activity, including interest, dividends, royalties, and gains from an investment portfolio or retirement account, if the investment activity is not part of the taxpayer's trade or business	55.		55.	00
b. Receipts from the disposition of tangible or intangible property held for personal use and enjoyment, such as a personal residence or personal assets	56.	For an individual, estate, or other person organized for estate or gift planning purposes:		Î
as a personal residence or personal assets			56a.	00
taxpayer's trade or business			56b.	00
57. Receipts derived from investment activity by a person organized exclusively to conduct investment activity and that does not conduct investment activity for any person other than an individual or a person related <sup>(e)</sup> to that individual, or by a common trust fund established under MCL § 555.101 to 555.113			56c.	00
that does not conduct investment activity for any person other than an individual or a person related <sup>(e)</sup> to that individual, or by a common trust fund established under MCL § 555.101 to 555.113	F7			
58. Interest and dividends derived from obligations or securities of the United States government, this state, or any	57.	that does not conduct investment activity for any person other than an individual or a person related (e) to that	57	00
	58.		58.	00

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59.	Amounts attributable to an ownership interest in a pass-through entity, regulated investment company, real estate investment trust, or cooperative corporation whose business activities are taxable under the modified gross receipts tax or would be subject to the modified gross receipts tax if the business activities were in this state <sup>(f)</sup>	59.	00
60.	For a regulated investment company as that term is defined under IRC § 851, receipts derived from investment activity by that regulated investment company	60.	00
61.	Only Health Maintenance Organizations (HMOs) holding contract with the State for Medicaid services may complete this line: If applicable per MCL § 208.1111(1) (dd), enter amounts received during the period that is both within the tax year and within October 1, 2013, through September 30, 2014, for Medicaid premium or reimbursement of costs associated with service provided to a Medicaid recipient or beneficiary. The State Budget Director has until January 1, 2014, to certify that necessary rates provide explicit adjustment for MBT obligations, in which case NO deduction will be allowed for any HMO holding contract with the State for Medicaid services <sup>(g)</sup>	61.	00
62.	For a taxpayer that provides health care management consulting services, amounts received by the taxpayer as fees from its clients that are expended by the taxpayer to reimburse those clients for labor and nonlabor services that are paid by the client and reimbursed to the client pursuant to a services agreement	62.	00
63.	Bad Debt amounts deducted for Federal Income Tax that correspond to items included in MGR tax base for current or prior MBT return	63.	00
64. 65	Dividends and royalties received or deemed received from a foreign operating entity or a person other than a U.S. person, including, but not limited to, the amounts determined under IRC § 78, or 951 through 964	64. 65.	00
65.	Add lines 32 through 47, 48c, 49c, 50c, and 51 through 64	65.	]00]
	To the extent INCLUDED in arriving at line 31, and to the extent NOT deducted as purchases from other firms on the <i>MBT Annual Return</i> , Form 4567, lines 13, 14 or 15, (or, for UBG standard members, the <i>MBT UBG Combined Filing Schedule for Standard Members</i> , Form 4580, lines 18, 19 or 20) enter:		
66.	Sales or use taxes collected from or reimbursed by a consumer or other taxes collected from or reimbursed by a purchaser and remitted to a local, state, or federal tax authority	66.	00
67.	In the case of receipts from the sale of motor fuel by a person with a motor fuel tax license or a retail dealer, the amount equal to federal and state excise taxes paid by any person on such motor fuel under IRC § 4081 or applicable state law	67.	00
	In the case of receipts from the sale of beer, wine, or intoxicating liquor by a person holding a license to sell, distribute, or produce those products, the amount equal to federal and state excise taxes paid by any person on or for such products under IRC Subtitle E or applicable state law	68.	00
	taxes, property taxes, or the MBT	69.	00
70.	In the case of receipts from the sale of electricity, natural gas, or other energy source, any government imposed tax, fee, or other imposition in the nature of a tax or fee required by law, and authorized to be charged on a customer's bill or invoice, but not including net income taxes, net worth taxes, property taxes, or the MBT	70.	00
71.	Any deposit required under the following:		
	a. 1976 IL 1, MCL § 445.571 to 445.576		00
	b. R 436.1629 of the Michigan administrative code		00
	c. R 436.1723a of the Michigan administrative code		00
70	d. Any substantially similar beverage container deposit law of another state		00
72.	Excise tax collected from or reimbursed by a consumer and remitted pursuant to MCL § 207.371 to 207.383	72.	
73.	In the case of receipts from the sale of cigarettes or tobacco products by a wholesale dealer, retail dealer, distributor, manufacturer, or seller, the amount equal to the federal and state excise taxes paid by any person on or for such products under IRC Subtitle E or applicable state law	73.	00
74.	SUBTOTAL Add lines 66 through 73	74.	00
GRC	SS RECEIPTS FOR MBT PURPOSES		
			, , ,
75.	Subtract lines 65 and 74, from line 31. Carry this amount to Form 4567, line 12. Standard members of a UBG will carry this amount to Form 4580, Part 2A, line 17	75.	00

## **Additional instructions**

- a) For purposes of this provision, a hedging transaction is one entered into by the taxpayer in the normal course of the taxpayer's trade or business primarily to manage (i) risk of exposure to foreign currency fluctuations that affect assets, liabilities, profits, losses, equity, or investments in foreign operations; (ii) interest rate fluctuations; or (iii) commodity price fluctuations. Transfer of title of real or tangible personal property is not a hedging transaction. "Hedging transaction" means that term as defined under IRC § 1221 regardless of whether the transaction was identified by the taxpayer as a hedge for federal income tax purposes, provided, however, that transactions not identified as a hedge for federal income tax purposes shall be identifiable to the department by the taxpayer as a hedge in its books and records.
- b) For purposes of this provision, a person principally engaged in the trade or business of purchasing and selling investment and trading assets is not performing a treasury function. "Treasury function" means the pooling and management of investment and trading assets for the purpose of satisfying cash flow or liquidity needs of the taxpayer's trade or business.
- c) "Mortgage company" means a person that is licensed under MCL § 445.1651 to 445.1684, or MCL § 493.51 to 493.81, and has greater than 90 percent of its revenues, in the ordinary course of business, from the origination, sale, or servicing of residential mortgage loans.
- d) Professional employer organization is not the same thing as a staffing company, and it means an organization that provides the management and administration of the human resources of another entity by contractually assuming substantial employer rights and responsibilities through a professional employer agreement that establishes an employer relationship with the leased officers or employees assigned to the other entity by doing all of the following:
  - · Maintaining a right of direction and control of employees' work, although this responsibility may be shared with the other entity.
  - Paying wages and employment taxes of the employees out of its own accounts.
  - Reporting, collecting, and depositing state and federal employment taxes for the employees.
  - · Retaining a right to hire and fire employees.
- e) For purposes of this provision, a person is related to an individual if that person is a spouse, brother or sister, whether of the whole or half blood or by adoption, ancestor, lineal descendent of that individual or related person, or a trust benefiting that individual or one or more persons related to that individual.
- f) For this provision, the following definitions apply: Cooperative Corporation means those organizations described under subchapter T of the IRC; Pass-through entity means a partnership, subchapter S Corporation, or other person, other than an individual, that is not classified for Federal Income Tax purposes as an association taxed as a corporation; Real estate investment trust means the term defined under IRC § 856; and Regulated investment company means the term defined under IRC § 851.